based competing xDSL services demonstrate the financial and technical ability to provide choice to residential and business customers.

In this case, the Commission faces a familiar set of conflicting goals. The advancement of new telecommunications services must be balanced against the goal of encouraging competition. Congress designed the Telecommunications Act of 1996 to provide an interlocking set of incentives for today's monopolies to open their networks and become tomorrow's competitors. The essential challenge for the Commission is simultaneously to keep those incentives in place while removing unhelpful regulation.

Two elements of the relief sought by the Petitioners could collide with the scheme enacted by Congress. First exempting high speed data services from the interLATA restriction outside the section 271 process undoubtedly reduces the market-opening incentive provided to the RBOCs. The issue will turn on whether it is possible to distinguish broadband data traffic from circuit switched traffic and maintain that distinction. The technological merger of voice and data makes this problem even more difficult. Stated simply, the Commissioner must determine whether the proposed interLATA relief for data services is legal and necessary to provide the correct incentives to deploy advanced services. If legal, the Commission must decide whether this exemption is enforceable and whether it leaves in place a sufficient incentive (under section 271) for the RBOCs to provide non-discriminatory access to competitors.

Second, the requested removal of xDSL services from the unbundling and

resale requirements of section 251 must be closely examined to determine the effect on competition in these services and the services, like basic voice service, that use common facilities. Here again, the merger of voice and data and the future relationship between data networks and circuit-switched networks becomes central. The Commission must decide whether it is possible realistically to compete with an incumbent LEC if xDSL services are not available as unbundled elements. The investigation must consider the developing relationship of today's circuit-switched services to tomorrow's hybrid services such as "voice on the net." The inquiry must look at the future architecture of the local telephone network and its relationship to data networks.

These are worthy questions. CPI looks forward to additional opportunities to comment on these matters as the Commission undertakes its inquiry under section 706 of the Telecommunications Act.

Respectfully Submitted,

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Debra Berlyn, Executive Director

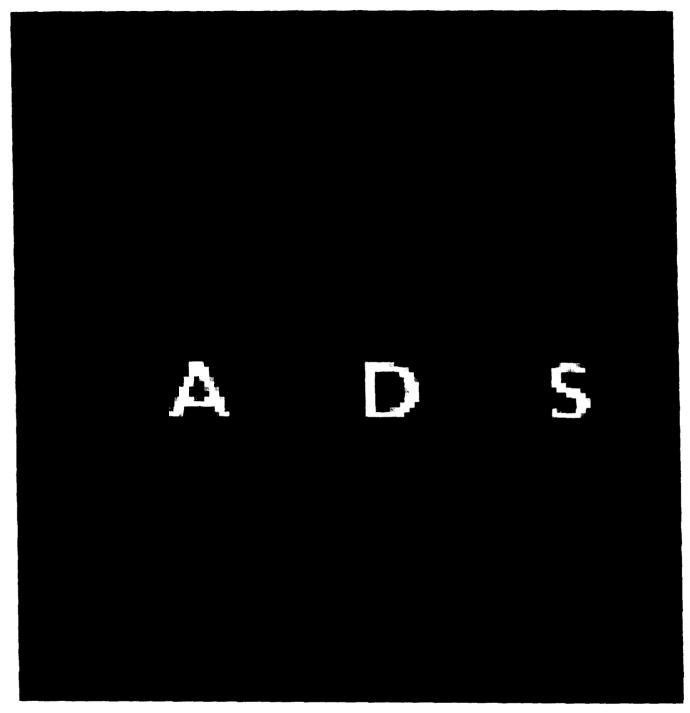
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April 6, 1998

ATTACHMENT A



ADSL Trials and Service Deployments

<u>United States</u> | <u>Europe</u> | <u>Canada</u> | <u>Latin America</u> | <u>Middle East/Africa</u> <u>Asia/Pacific</u> | <u>Multi-tenant Buildings & Other ADSL Installations</u>

Revised: February 10, 1998

You may also download a copy of this matrix in Excel by clicking HERE

UNITED STATES:							
Company	Location	Speed	Applications	Trial Dates	Service Deployment		
Advanced	Pacific	Down*: up to	Internet/LAN Access,	N/A	Service Rolled out April		
Corporate Solutions	Northwest	2.5Mbps; Up: up to	Video Streaming,	1	1997		

NSP) (see	j 1		Desktop Video,		j
ransport Logic on	l		E-Commerce,		
ext page)			[Felecommuting		
		Down: 1.5 Mbps; Up: 164 kbps		Sept. 96 to Feb. 97 Phase 2: Begins	Not Announced
	Harrison, Ark.		Internet/LAN Access	2nd Quarter 97 Mkt Trial: Nov. 97 to June 98	
meritech (ILEC)	Ann Arbor, MI	Down: 1.5 Mbps; Up:	Internet/LAN Access		Limited Rollout in Ann
, ,	,	128 kbps			Arbor in Dec. 97; to be expanded to Chicago area in mid-1998; plans to
meritech and IBM		Down: 1.5Mbps; Up: 64kbps	Internet/LAN Access	Oct. 96 to Apr. 1997	make ADSL available to 70% of customers by the year 2000
ISP)		Up: 92-972 kbps	Internet/LAN Access		February 97
Bay Junction Fechnology, Inc.(ISP)	ŕ	Down: 1.5 Mbps;	Internet/LAN Access	N/A	December 97 rollout
	Virginia	Down: 1.5 Mbps; Up: 64 kbps		11990-Ongoing	Rollout in mid-1998 of RADSL service up to 7
	VA	Down: 1.5 Mbps; Up: 64 kbps		May 95 - late 96	Mbps downstream
Carnegie-Mellon Univ.		Down: 1.5 Mbps; Up: 64 kbps	Distance Learning, "Net/LAN Access"	July-Feb 1998	
BellSouth (ILEC)		Down: 6 Mbps; Up: 64 kbps	Internet/LAN Access, Telecommuting	Oct. 95-Ongoing	Widescale deployment in 1998
	Brimingham, AL			Mkt Trial: Oct. 97-May 98	
Branch Internet Services (ISP)		Down*: Up to 2 Mbps; Up: 1 Mbps	Internet/LAN Access, Desktop Video Conferencing	1997	
Cincinnati Bell (CLEC/ISP "Fuse")	Cincinnati, OH	Down*: 1.5Mbps-6Mbps; Up: 150kbps - 400kbps	Internet/LAN Access	Jan. 97-Ongoing	Trial to be expanded significantly in Jan. 98 w/150 lines available for ISPs and corporate intranets
CommTel (independent telephone co.)	Winthrop, Maine	Down: 7Mbps; Up: 1Mbps	Internet and Live Video	Dec. 97 - Feb. 98	Company expects to hav first customers connected by year-end '98
Concentric Network Corp. (ISP)	10 cities in Northern California	Down: 1.5Mbps; Up: 384kbps or 384kbps in both directions	Internet/LAN Access	N/A	Launched ADSL in 10 Northern California citie in November 1997
Covad Communications Inc. (CLEC)	San Francisco Bay Area and Silicon Valley	Down: 144kbps-1.5Mbps	Internet/LAN Access	N/A	Launched ADSL in Dec 1997 available to 400,00 homes, businesses; other US markets to be added in 1998
DNAI (ISP)	Danville, San Ramon and Silicon Valley	Down: I.5Mbps; Up: 384kpbs or 384kpbs in both directions	Internet/LAN Access	s N/A	Launched ADSL in Dec 1997
Dakota Services Limited (CLEC/NSP)	Milwaukee, WI	Down*: up to 2.5Mbps; Up: 1Mbps in both directions	Internet/LAN Access	3	July 1997
èasy.net (ISP)	Denver, CO	Down*: 640kbps-2.5Mbps; Up: 272kbps-1Mbps	Internet/LAN Access Multimedia, Telecomm., Distance Learning		August 18, 1997; speed up to 7Mbps expected t be available soon
GTE Communications Corp. (newly formed CLEC Subsidiary)	i	Business Down*:1.5 Mbps; Up:384 kbps Residential Down: 680kbps; Up: 256kbp	Internet/LAN Access		GTE Com. commercial deployed ADSL Mid. Nov. 1997 in So. Calif. and will offer ADSL in
GTE Network Services	lrving, TX (Dallas/Ft. (Worth)	Down: 1.5 Mbps; Up 64 kbps	Internet/LAN Acces	s Mkt Trial: Feb. 96	"numerous key Markets throughout the US in 1998; GTE Network
GTE & Microsoft		Down: up to 6 Mbps;	Telecommuting/Net	Mkt Trial:	Services plans to conve its ADSL trials into

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1	П	Jp: 384 kbps	Access	Feb. 96-Ongoing	its ADSL trials into
TE & Duke Iniversity	Durham, NC			Mkt Trial: Nov. 96	full-scale commercial deployment in firstQuarter 1998
GTE & Purdue Jniversity		Down: up to 6 Mbps; Jp: 384 kbps		Mkt Trial: Nov. 96	SDSL services converted to rate-adaptive ADSL in 4th Quarter 1997
CLEC)	Metropolitan in Mass., Maine & NH	Oown*: 128-768kbps; Up:			SDSL services converted to rate-adaptive ADSL in 4th Quarter 1997
ntelecom Data Systems (ISP)		Down*: 640kbps-2.5Mbps; Up*: 275kbps-1.08Mbps	Internet/LAN Access, Video Streaming, Desktop Video Conferencing, Telemedicine	N/A	March 1997 in Rhode Island; plans to expand to other NE areas
		Down*: 1.5 Mbps; Up: 64 kbps	Internet Access	N/A	Sept. 1996
Interastate Felephone	•	Up: up to 1Mbps	Internet/LAN Access w/VPN	N/A	4th Quarter 1997
oNET Inc. (NSP)		Down*: up to 7 Mbps; Up: up to 1Mbps	Internet/LAN Access	N/A	Mid-summer 97 in Oklahoma City and Tulsa Kansas City, Little Rock, Austin, Dallas, Houston & San Antonio soon thereafter
LEACO Rural Telephone Cooperative	Schools in Southeastern New Mexico		Internet Access	N/A	Began providing ADSL service for SE New Mexico schools in late July 1997
MCI Comm Corp. (IXC), with partners NW Iowa Telep. & NW Iowa Power Cooperative	Iowa	Down*: 7Mbps; Up: 640 kbps or 786 kbps in both directions	Internet/LAN Access	See entry below for trial information	Aug 1997 in Iowa; will add rural areas in 10 states; nationwide by early 1998
MCI Comm. Corp. (IXC)	Sergeants Bluff, Iowa	Down: 1.5-6 Mbps; Up: 64 kbps Down: 7Mbps; Up: 640kbps	Internet/LAN Access	April 1997-Ongoing; also conducting trials in New York City and Detroit	See entry above for service deployment information
Network Access Solutions (CLEC)	Mid-Atlantic Region	Down: up to 6 Mbps	Services to ISPs		Feb. 1997; rolling out to other regional markets throughout 1997
Northland Comm. (CLEC & ISP), through affiliate Onedia County Telephone	New York (Holland-Patent Central Schools)	64 kbps	Internet/LAN Access	Tech. Trial: Feb. 1997	Plans to offer service to greater Utica/Rome and Syracuse later this year
NYNEX (ILEC) and Lotus (NYNEX merged with Bell Atlantic)		Down: 1.5 Mbps; Up 64 kbps	: Internet/LAN Access	Aug. 96-Ongoing	By January 1998
OneNet Communications, Inc. (ISP)	Downtown Cincinnati, OH		Internet/LAN Access		Service launched December 1997
SBC Communications, Inc. (ILEC) (through telephone subsidiares Pacific Bell and Southwestern Bell)	San Francisco Bay Area and Austin, TX	Bus. Down: I.5Mbps Up: 384kbps/Consumber 384kbps in both directions	ļ	See the two entries below	Limited rollout Nov. 97 in San Francisco Bay Area, CA (Pacific Bell); and in Austin, TX (Southwestern Bell)
Pacific Bell (ILEC)	San Ramon, CA	Down: 6 Mbps; Up: 640 kbps	Internet Access/Vol	96-Ongoing	
SBC Comm. (ILEC) and Shell Oil	Houston, TX	Down: 6 Mbps; Up: 640 kbps	Internet/VoD	Tech Trial: May 96-Ongoing; Mkt Trial: 7/96	
Signet Partners (ISI	Austin, TX	Down: up to 6 Mbps	Internet/LAN Acces	S	Austin in Jan. 1997; Houston and San Antonio by June 1997

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Slip.Net (ISP)	CA	Down: 1.5Mbps; Up: 384kbps also 384kbps and 1.1Mbps in both directions	Internet/LAN Access		Launched Dec. 1997n Silicon Valley; San Francisco slated for Jan. 1998 rollout, with rest of Bay Area by mid-1998
Sprint (IXC)	Charlottesville, VA		Internet/LAN Access		Tested ADSL by extending hospital's LAN and Internet access to several doctors' offices for transfer of critical, high-resolution medical image files
Transport Logic (ISP), in conjunction with Advanced Corporate Solutions	Portland, OR	Down*: 640kbps-2.5Mbps; Up*: 275kbps-1.08Mbps	Internet/LAN Access	{	Apr. 97 for Portland; 4 more WA and OR cities by end of May
US West !nterprise (ILEC)	40 cities in 14 states by June 1998	Down*: 4Mbps; Up: 1Mbps, or Down*:1Mbps; Up 1Mbps		Tech trial ends Dec. 31, 1997	Plans to deploy ADSL services in more than 40 cities in 14 states during the first half of '98 for 5 million customers
	Phoenix, AZ	192kbps, 320kbps, 704kbps (HDSL)	Internet/LAN Access	N/A	Oct. 97-offering HDSL as a tarriffed service
Vitts (CLEC)	New Hampshire	Down: Up to 6Mbps	Internet/LAN Access, Video on Demand, Teleconferencing	N/A	Plans to expand to all of New England and New York
World Wide Internet Services Provider (ISP)		Down*: Up to 6Mbps Up: Up to 640kbps		Mkt Trial: Began Jan. 1998	Began offering ADSL service in Jan. 1998 as part of BellSouth's market trial

^{*} Rate-adaptive ADSL

Company	Location	Speed	Applications	Trial Dates	Service Deployment
CLEC)	Vancouver and	Mbps; Up:	Internet/LAN Access, Video Conferencing, Telecommuting	Tech/Mkt Trial: Nov. 96 - Nov. 97 Mkt Trial: Sept. 1997	Announcement expected by year-end 97
ILEC)		Down: 2.2 Mbps; Up: 1 Mbps	Internet/LAN Access	Customer Trial: Sept. 96-Ongoing in Kanata, ON and St. Bruno, Quebec	October, 1997 rollout in Ottawa/Hull & Quebec City areas to ISPs; will offer to businesses in 1998 and expand to Montreal and Toronto markets
CADVision (ISP)	Alberta	Down*: 2.56 Mbps Up: 1 Mbps	Internet Access		Services launched Nov. 1996
	Prince Rupert, BC	Ì	Internet/LAN Access, Streaming Video, Distance Learning, Telemedicine and VoD	N/A	Service rolled out November 1997 with 1000 lines
Manitoba Tel Sys (MTS)	Winnipeg, Manitoba		Internet Access, Mutimedia, Interactive Video, VoD	Tech Trial: Nov 1996-Ongoing	December 15, 1997; by year-end 1998 90% of Winnipeg customers will be able to receive ADSL services
Maritime Tel. & Tel (MT&T)	Halifax, Nova Scotia	Down: Up to 7 Mbps	Internet Access	Tech Trial: Apr 1997-Ongoing	Nov. 1997 limited deployment
New Brunswick Telephone Co.	St. John, Fredericton & Moncton	Down: 1.5 Mbps; Up: 64kbps	Internet Access	Tech Trial: Dec. 1996-Ongoing	Second Quarter 1997
QuebecTel	>Quebec	Down*: 640kbps-2.2 Mbps; Up: 272kbps-1 Mbps	Internet Access/LAN Access, VoD; Distance Learning		Services launched Sept. 1997
SaskTel (CLEC)	Regina, Saskatoon & Prince Albert	Down: 1.5 Mbps; Up: 64 kbps	Internet Access	N/A	Limited services launched Nov. 1996 in Regina & Saskatoon. Prince Albert added in Jan. 1998
Telus Comm.	Edmonton and Calgary, Alberta	Down: 1.5Mbps; Up: 64kbps	Internet/LAN Access	Mkt Trial: Mar 1996-Ongoing	Oct.97; projects up to 2,500 subscribers by mid-1998

LATIN AMERICA:					
	Location	Speed	Applications	Trial Dates	Service Deployment
Companhia de Telefones do Brasil Central (CTBC)	Brazil	Unknown	Access	underway	Sometime in 1997
subsidiary of Telebras— holding company		Mbps	Internet/LAN Access	1998	ADSL pilot project began Jan. 1998; other subsidiaries of Telebras holding co. will soon test ADSL as well
Telefonica de Argentina	Argentina	Unknown		Trials currently underway	

EUROPE:					
Company	Location	Speed	Applications	Trial Dates	Service Deployment
	(Telecom Italia)		OD/Internet Access	Tech Trial began early 1997	
	Liege, Louvain & A Mechelen	BMbps; Up: I 600kbps		Market Trial begins Jan. 1998 with 1,000 customers	Not announced
` ′	Ipswich (West	Mbps; Up:		VoD/Interactive Multimedia Mkt Trial: Aug95-96; Data Mkt Trial Jan-June 1998	2000 homes & businesses to participate in latest market trial; next stages to be announced with Alcatel & Fujitsu in '98
(Germany)	Nuremburg North Rhine-Westphalia Munster/Westfalen		Video and home shopping Internet Access & VoD	Pilot project began late summer 1997 Late September 1997	Not yet announced; also conducting field trial of VDSL from 13-26 Mbps in both directions.
Wilhelms-Universitat					directions.
France Telecom (France)	,	Down: 8 Mbps; Up: 640 kbps	Video on Demand	Mkt Trial: Nov. 96	Not announced
	Lannion		Multimedia, Digital TV and VoD		
Helsinki Telephone Co. (Finland)	Helsinki	Mbps; Up: 9.6 kbps	Internet/LAN Access, multimedia, 3D virtual city, 'Net' phones and live vide	Aug. 95 - Mar. 96	Began limited rollout Feb. 1997 in Helsinki. There could be 20,000 xDSL users by the year 2000.
(UK)	Hull		Video on Demand	Mkt Trial: Fall 97	Not announced
PTT Telecom (Holland); working w/Surfnet (ISP) & NOB Broadcasting	Amsterdam, Holland		Internet/LAN Access and VoD	1997-May 1998	Not announced
Swisscom (Switzerland)	Grenchen	Down: 2 Mbps; Up: 9.6 kbps	VoD/Internet Access		Market trials set to begin in Zurich, Geneva & 3 other Swiss cities in 1998
Telecom Eireann (Ireland)	Ireland	Down/Up: 2 Mbps (HDSL)	Internet/LAN Acces		Not Announced
Telecom Finland (Finland)	Finland			s ADSL Trials to start soon	of ADSL equipment
Telecom Italia (Italy)	Turin	Down: 640 kbps to 2.24 Mbps; Up: 272 kbps to 1 Mbps	Internet Access and Video conferencing	in 15 central offices so far	Torino 2000
Telefonica Espana (Spain)	Madrid & Barcelona	Down: 6Mbps; Up: 640kpbs	Internet Access, Telenetworking, On-line services	Beginning Dec. 199	Not yet announced
Telenor A/S (Norway) Telia AB (Sweden)	Oslo Stockholm	1	Video on Demand Internet Access	Jan. 96 Sept. 95	December 1997
Tella AD (Sweden)	Stockholm	1	unternet Access	թերւ 33	December 1997

MIDI	LE EAS	ST 7	AFRICA:]
Co	mpany		Location	Speed	Applications	Tr	ial Dates	Service	Ì

Company	Location	Speed	Applications	Trial Dates	Deployment
Bezeq (Israel	Tel Aviv and	Down: 2 Mbps; Up: 9.6	Video on	Tech Trial: April	
Telcom)	Jerusalem	kbps	Demand	96-Ongoing	

Company —	Location	Speed	Applications	Trial Dates	Service Deployment
Chunghwa Telecom (Taiwan)		Mbps, Up: 9.6 kbps	Access	Mkt Dec. 96-Ongoing	•
Hong Kong Telecom (Hong Kong)		51 Mbps: Up: 1.5 Mbps		1996 i	Commerical rollout in July 1997; telco projects 250,000 users by year 2000
City) w/Japanese UNIX Bus. Association (UBA), in paartnership with Sun Microsystems, NEC, KDD, Sumitomo, Shinshu Univ. Community Area Network	Nagano Prefecture	to 2.2 Mbps; Up: Up to 1 Mbps	Remote Learning, Video over IP	1997-Ongoing	Not yet announced
Korea Telecom (Korea)	10 0	Down: 4Mbps; Up: 128kbps	Learning/Shopping	ļ	Commerical rollout in early 1998; telco projects 3.5 million users by year 2000
NEC Corp. (project in China)	Shantou, Guangdong	Unknown	Internet Access/VoD	NEC plans to build an experimental multimedia network	Not Announced
(NTT)	Japan		Internet Access	November 1998	NTT will start testing ADSL in Feb. 1998 with about 15 major ISPs
Singapore Telecom (Singapore)	there by year-end 1997	Down: 5.5 Mbps: Up: 7168 kbps	VoD/Internet	trial began June 97	subscribers by then
Telecom New Zealand	Wellington			Trial Currently underway	Not announced
Telstra Corp. Ltd. (Australia)	Melbourne	Down: 2 and 6 Mbps	Live Broadcasts, VoD, Interactive Entertainment	Mkt Pilot: AprOct. 96	Second Half of 1997

Company	Location	Speed	Applications	Trial Dates	Service Deployment
American Information Systems (ISP) & The John Buck Company	Evanston, IL	Down: 1.5Mbps; Up: 64kbps	Internet/LAN Access		First deployed at luxury high-rise apartment buidling; other JBC properites to follow
DualStar Communications & TCG	Manhattan, NY	1 1	Internet/LAN Access	N/A	Rolled out in West End Towers
GTE Communications Corp. (newly formed CLEC subsidiary)	Southern California (Marina del Ray, CA)	1.5Mbps; Up: 384kbps; Residential Down: 680kbps; Up: 256kbps		entry for trial information	GTE Com. Commerically deplyed ADSL mid-Nov. 1997 in Southern Calif.
GTE Government Services		po o a to to pot to p	Internet/LAN Access	N/A	Deployment August 1997 at U.S. military bases around the world
ITT Sheraton Corp.	Sydney, Australia		Internet/LAN Access, VoD	N/A	Began service December 1 in Sydney, Australia, with a rollout throughout the Asia-Pacific beginning Feb. 1998; other properties in Europe, the Middle East, the Americas and Africa to follow
Televideo, Inc.	New York City		Video on Demand and other interactive	N/A	Rolled out in high-rise apartment building February 1997

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l			multimedia		
		Down*: 2.56 Mbps		1	Deployed in select office
Communications (ISP;			Access		buildings in the downtown
filed for CLEC status)	Alley"	į		1	Manhattan financial district
& Newmark Real	1		Ì	ĺ	
Estate -	-				
Trump Organization		Down: 6 Mbps; Up:	Internet/LAN	N/A	Deployed Oct. 1997 in Trump
	in New York	640 kbps	Access, Audio		Towers
1	City		and Video on	1	1
	<u> </u>		Demand		

^{*} Rate-adaptive ADSL

Legend:

CLEC Competitive Local Exchange Carrier

ISP Internet Service Provider
IXC Interexchange Carrier
NSP Network Service Provider

RBOCRegional Bell Operating Company

ILEC Incumbent LEC
VPN Virtual Private Networking

Note: This table is compiled from information obtained or derived from sources believed to be accurate (e.g., company press releases, executives' speeches and news stories), but the ADSL Forum does not guarantee the accuracy or completeness of the information nor shall it be liable for any errors in or omissions from the information or actions taken in reliance thereon.

^{**}AMUSE is the European Commission's Advanced Multimedia Services to Residential Users (AMUSE) cooperative program.

^{***}VDSL

Certificate of Service

I, John Windhausen, hereby certify that on this 6th day of April, 1998, copies of the foregoing Comments of the Competition Policy institute were served by hand or by first-class, United States mail, postage prepaid, upon each of the following:

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